

THE HYDRAULIC BUSINESS UNIT

Corporate presentation of
Safim | Fluid-Press | Cerma



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SAFIM and FLUID-PRESS, together forming the **core of AL-KO's hydraulics business segment**, specialize in the manufacture of **hydraulic and electrohydraulic components for braking systems, movements, and actuations** of off-highway vehicles.

Our products serve diverse applications including agriculture, forestry, earthmoving, construction, intralogistics, and other specialty fields. With over 40 years of experience, we continuously strive for future improvements, leveraging our expertise to develop innovative solutions for the evolving off-highway vehicle industry.

The AL-KO Vehicle Technology Group is a swiftly growing global technology group and a business unit of DexKo Global. DexKo Global was founded in 2016 through the merger of Dexter and AL-KO Vehicle Technology and is one of the world's leading manufacturers of high-quality chassis technology, chassis assemblies, accessories and hydraulic brake components

Performance

What drives us is the desire to improve the quality of people's work with solutions that make their daily lives safer, their performance ever better, and their work ever more sustainable.

Know-how

We want our customers to be successful. To achieve this goal, we work, always in close cooperation with our customers, partners and suppliers, according to high quality standards and investing in technologies and processes.



Safety & Environment

Our impulses drive technical progress. We develop cutting-edge products and services especially focused on quality, safety, comfort, and with the goal of solutions of ever lower environmental impact.

Focus

Through our commitment and worldwide presence, we support our customers and represent for them a consistently efficient and reliable partner lasting over the times with valuable solutions.

STAFF 2024
+500 TOT.



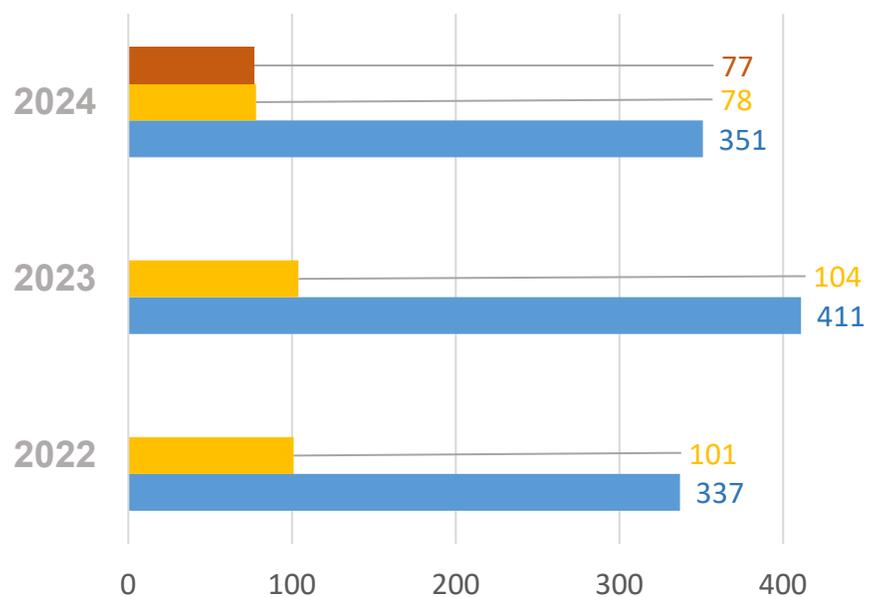
SALES 2024
+100 M€

MANUFACTURING AREA
SQM +30.000



STAFF 2022 - 2024

PEOPLE NR. IN STAFF BY COMPANY/YEAR



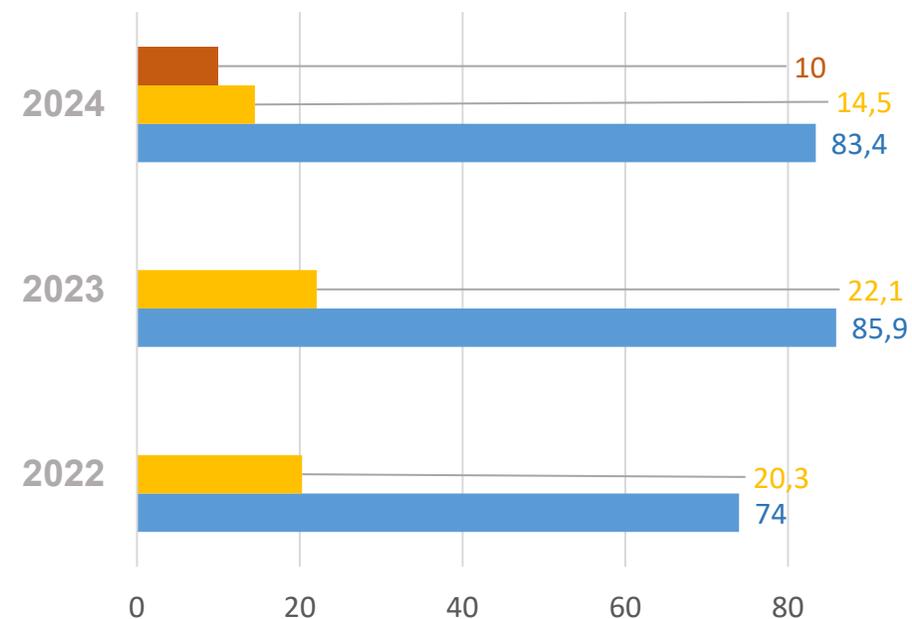
Safim

Fluid-Press

Cerma

SALES 2022 - 2024

TURNOVER BY YEAR/COMPANY M€



[company Ytd data [for HBU only 12/24 0,2 M€]





SAPIM
Business On

POWER BRAKE VALVES, 35%

TRAILER BRAKE VALVES,
22%

MASTER CYLINDERS, 17%

MASTER PRIORITY
VALVES, 10%

MISCELLANEOUS, 16%

FLUID-PRESS

CARTRIDGES, 34%

PARTS IN BODY, 32%

HIC - MANIFOLD BLOCKS, 20%

MISCELLANEOUS, 14%



| Safim and Fluid-Press design and manufacture a wide range of **hydraulic components** for the **braking and the moving for vehicles** of different sectors

Core Business

Power Brakes Valve

Hand Brake Valves

Trailer Brake Units

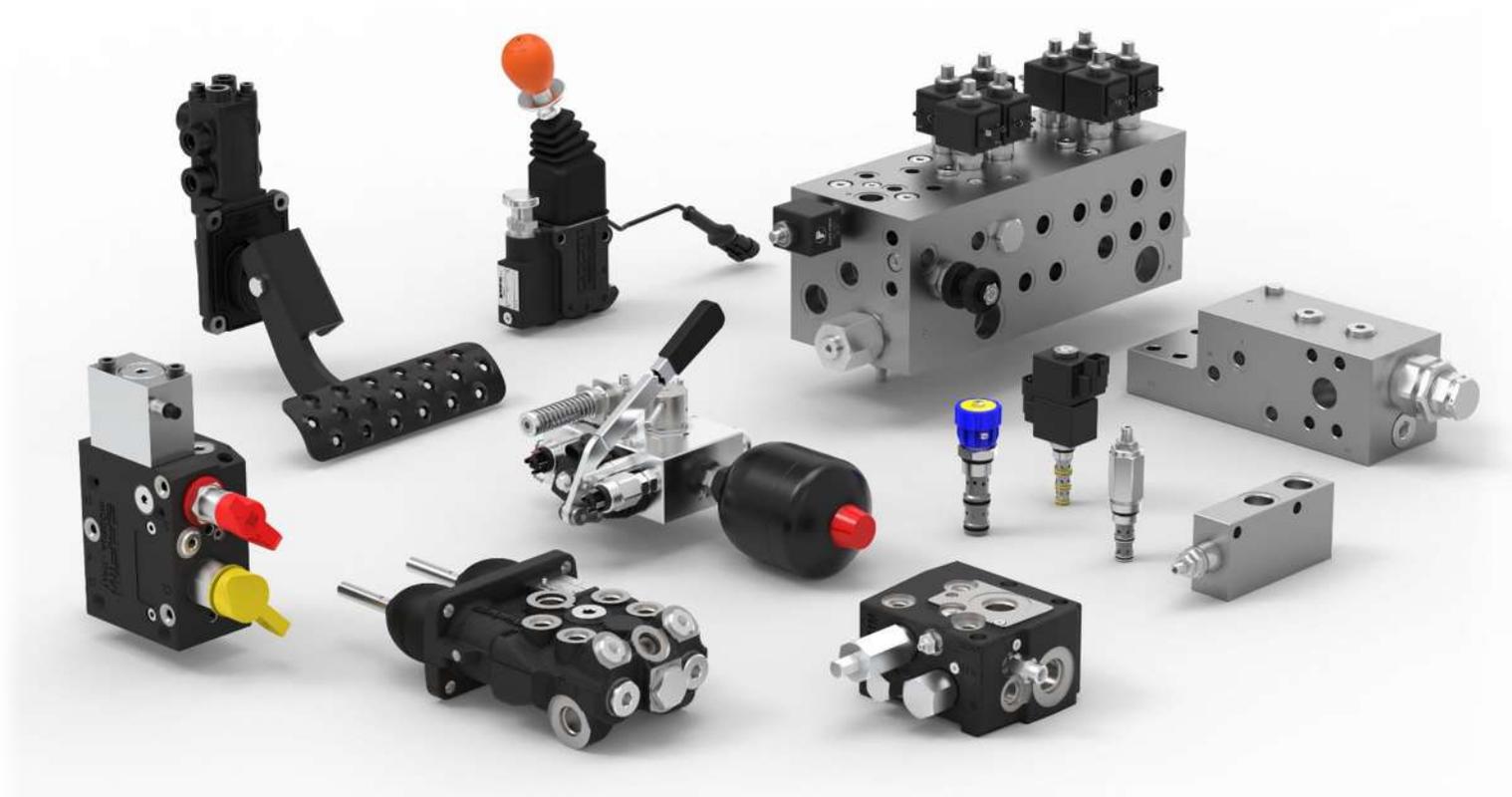
Master Priority Valves

Master Cylinders

Parts In Body

HIC's

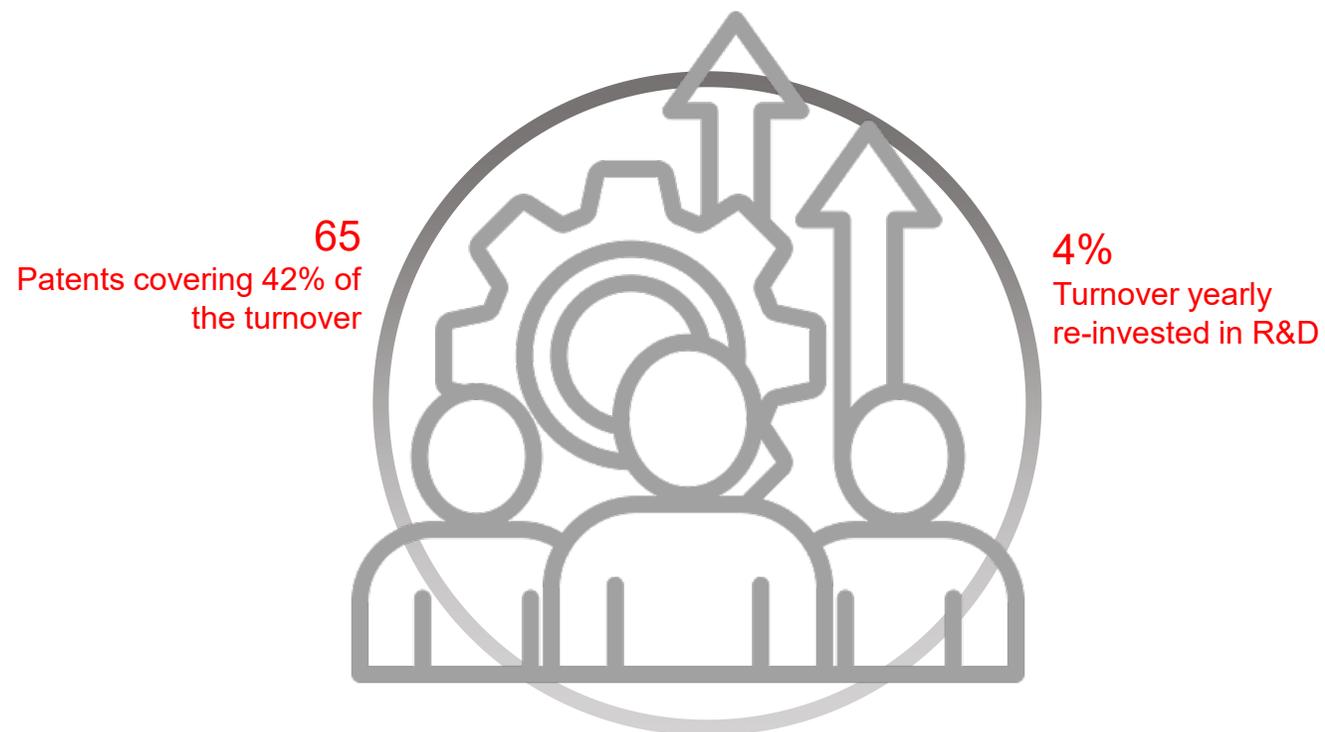
Cartridges



Sectors



R&D is a key point for our companies, acting like a Hydraulic Business Unit inside our Group means being a System Provider for innovative solutions for next generation machines guidance control and improving and developing existing Hydraulic and electro-hydraulic technologies.



ENVIRONMENT

10% by photovoltaic
67% waste recycle

Environmental responsibility runs side by side with safety. We reduce environmental impact by introducing waste recycling policy and photovoltaic energy production.



2 accident 2024 on
+500 headcount

SAFETY

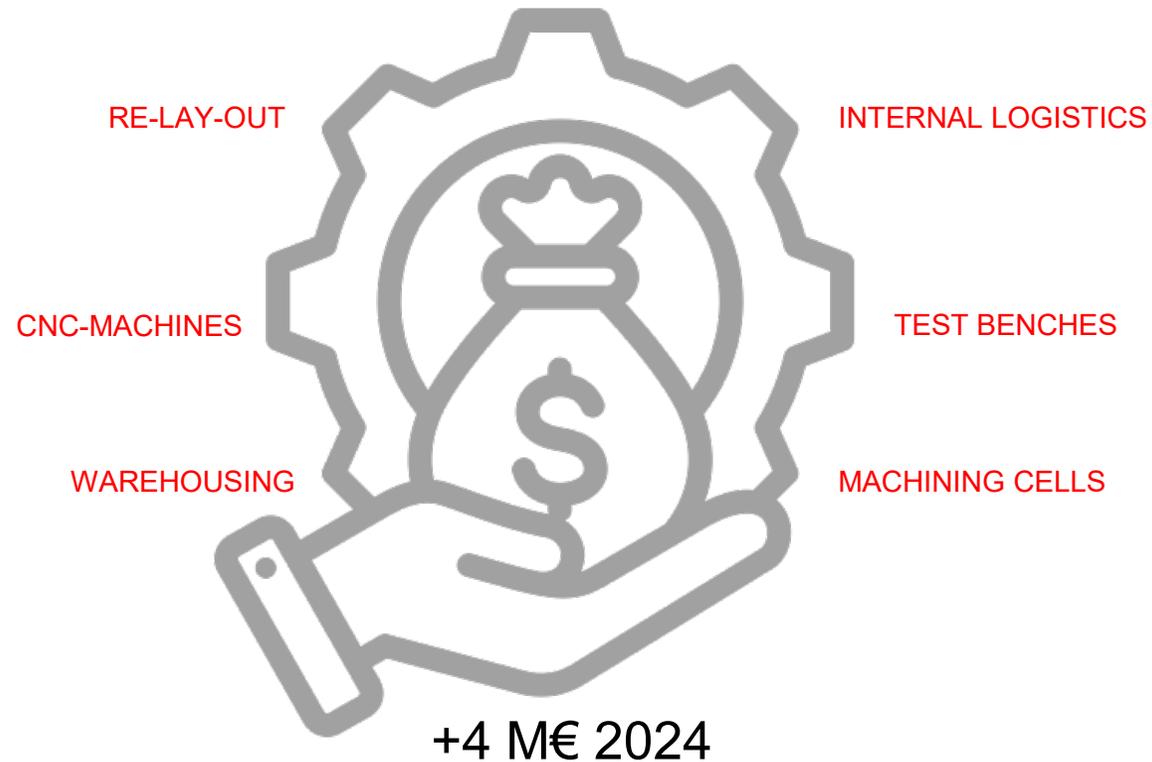
Safety First is a primary factor for our Group, therefore we invest in training and PPE to prevent personnel from injuries, cutting of more than 50% accidents statistics

QUALITY

7 Quality certificates

ISO Products & Processes management systems certification for all three companies.
14001:2015 | 45001 | 9001:2015

- | Manufacturing and processes investments are the boosters of our improvements and reflects in innovation, capacity and quality of the production.
- | Safim and Fluid-Press completed several investments with new machining cells, combined areas equipped with cnc-washing-robot machines, improved internal logistics and warehousing. Additional 2 assembly and testing benches are on the way to improve flexibility, reduce c/o, increase internal capacity.





| In addition to our established manufacturing facilities, the latest business acquisition of company CERMA strengthens the company's value chain and further expands our product portfolio.



VERTICAL
INTEGRATION

HORSCH
MCHALE
CARRARO
CLAAS
DEUTZ FAHR
CATERPILLAR
AGCO
JCB
KUBOTA
SAME
TURK TRACTOR
CNH
JOHN DEERE
AMAZONE



CATERPILLAR
JCB
CNH
HIDROMEK
HYDREMA
KOMATSU
KRAMER
LARSEN&TOUBRO
LIEBHERR
MECALAC
TEREX
VOLVO



MULTITEL
PALFINGER
JCB
KRAMER
LIEBHERR
TEREX
GODREJ
HYUNDAI
JLG
MANITOU
LINDE
TOYOTA
MERLO
STILL



JLG
AEBI-SCHMIDT
BOCHUNG
BUCHER
DULEVO
GOLDHOFER
JOHNSTON
KALMAR
SCHOPF
TDL



Our companies are worldwide known and during the years have built their own net.
Our commercial subsidiaries and a manufacturing plant in India contributes to be worldwide present.

MANUFACTURING PLANTS

MODENA [MO] ITALY

ALBINEA [RE] ITALY

VEZZANO S.C. [RE] ITALY

PUNE, INDIA



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